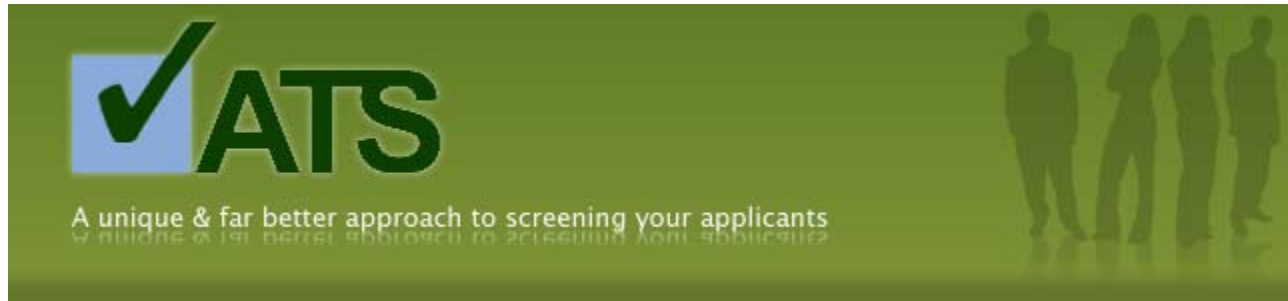


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Download a free report:

Good Afternoon,

The economy has significantly changed the landscape of tenant screening.

- More applicants are previous homeowners many of which haven't rented in years.
- The unemployment rate is rising weekly leaving you wondering if your tenants will be able to pay their rent.
- Many applicants have a foreclosure or bankruptcy on their credit record

No matter which of these situations you face, the reality is that you can not rely on a simple credit check to make a good tenant choice.

Below, you will find a few tips to effectively screen in today's economy:

1. **Don't rely on a simple credit check:** Many applicants have a foreclosure or bankruptcy on their credit record. Relying too much on a credit check may leave you in a situation in which you have to choose between undesirable tenants.

2. **Check employment references:** Be diligent about calling to verify not only current employment but also length of employment and compensation. (ATS encourages you to check employment references for new tenants and for existing tenants during renewal time!)

[Top 7 Tips for Rental Success](#)

3. **When you can't talk to a previous landlord**, ask for personal references from neighbors - this might give you an idea of how they got along. Also consider driving by the previous property so you can see the condition of the property.

**ATS wants to help you protect your rental revenue!**

For this quarter add employment verification to your order for just \$5.95 each! For example if you typically order a Protector package simply add an individual employment verification. [Clip this coupon and send it in to get credit on your account.](#)

Best Wishes,

Kristina Taylor  
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